

CAPABILITY STATEMENT

Interactive Workshops • Project Consulting • Executive Coaching

Pilotage Group LLC provides customized, interactive workshops, project consulting, and executive coaching to pharmaceutical, biotechnology, and government organizations. Our consulting is designed to equip the right people, skills, and solutions to achieve their KPIs.

As a U.S. Department of Veteran Affairs Verified, Service Disabled Veteran Owned Small Business, Pilotage Group is committed to improving outcomes, creating meaningful relationships, and mobilizing teams to deliver to new standards.

What sets Pilotage Group apart from the competition?

- Our People
- Copyrighted Processes
- Specialized Approach and Experience
- Commitment to Client
- Medical and Scientific Focus

CORE CAPABILITIES

Our experts and business professionals analyze research, design, and implement customized solutions in the areas of:

- Interactive Workshops
- Project Consulting
- Executive Coaching

Interactive Workshops

Our copyrighted leadership development and competency building programs provide unique and differentiating value for leaders at all levels of your organization. Each program is customized for your individual needs. By incorporating industry best practices into your business processes and management strategies, we advance and support your mission.

Sample Programs:

- Prismatic Adaptation and Communications
- Prismatic Behavioral Selling
- The Art of Scientific Storytelling (Utilizing your Deck)
- Influencing without Authority
- Insight Mining
- 30 Second Commercial

Project Consulting

From ideation to strategy development to process optimization, we offer a wide range of consulting services to enhance your business performance. Our proven track record of success is a testament to our commitment to delivering results for our clients.

Sample Projects:

- Leadership Development and Assessment
- High Performer Team Development and Assessment
- Change Management & Facilitation Support
- Scientific Engagement Model
- RACI Modeling
- Strategic Ideation

Executive Coaching

Explore proven strategies to cultivate an impactful presence in the workplace. Our program provides the necessary tools to develop executive presence and meaningful influence. Stand out as an effective, trustworthy leader whose demeanor instills confidence.

- Confidential and One on One
- Custom tailored to client needs
- Focused on day-to-day tasks, long term personal and career goals
- Communicate persuasively with those senior to you
- Over 50+ in-house tools

FEDERAL VERIFICATION

- U.S. Department of Veteran Affairs



GENERAL INFORMATION

Registered Company Name: Pilotage Group LLC
 Year Incorporated: March, 2017
 State of Incorporation: New Jersey
 Corporation Type: Limited Liability Corporation

DUNS Number:095714201
CAGE Code:993W

NAICS CODES;

- 611430 – Professional and Management Development Training
- 541611 – Administrative Management and General Management Consulting Services
- 541612 – Human Resources Consulting Services
- 541613 – Marketing Consulting Services
- 541618 – Other Management Consulting Services

CONTACT INFORMATION

Mike Baron

Senior V.P., Strategic Projects

Voice: (732) 822-9934 (484) 269-0379

Email: mbaron@pilotagegroupllc.com

Web: www.pilotagegroupllc.com

